

Carestream Health Acquisition of Quantum Medical Imaging

Frequently Asked Questions

1. What are you announcing today? (September 7, 2010)

Carestream Health has acquired Quantum Medical Imaging, LLC (Ronkonkoma, N.Y.), a privately-held manufacturer of high-quality digital and conventional x-ray systems used by hospitals, imaging centers and health clinics.

2. Why did Carestream Health acquire Quantum Medical Imaging?

This acquisition will enable Carestream Health to better reach and serve the medical imaging needs of customers—particularly those customers who operate small hospitals and clinics—while expanding our product portfolio. It provides growth opportunities for both companies that could not be realized separately by either organization.

Quantum Medical Imaging's proven portfolio enhances and complements Carestream Health's broad product line. Likewise, Quantum Medical Imaging's dealers and customers will have access to Carestream Health's innovative medical imaging and healthcare IT solutions. The joint expansion of these product portfolios and the extended market reach will lead to more options for customers, and continued growth for both organizations.

At the same time, the acquisition provides Carestream Health with an established revenue and customer base—which aligns with our commitment to grow the company—and firmly establishes us as the leader in serving the unique customer needs of this important market segment. We also intend to grow Quantum Medical Imaging's presence in key international markets as well.

3. What type of products does Quantum Medical Imaging sell?

Quantum Medical Imaging sells high-quality DR, CR and radiographic x-ray systems—and components for x-ray systems manufactured by other manufacturers. The company's superior medical radiographic systems—designed to enhance diagnostic capability—are used by hospitals and imaging centers around the world.

4. What can you tell us about Quantum Medical Imaging's history as a company?

Founded in 2000, Quantum Medical Imaging is a highly innovative company that has successfully driven consistent growth over the last decade. It has earned an excellent reputation within the radiographic imaging community, with cost-effective, easy-to-implement imaging solutions and an extremely strong network of dealers that service customers.

5. Will Quantum Medical Imaging move to Rochester, NY—where Carestream is headquartered? What will happen to the organization and its employees?

Quantum Medical Imaging will remain in Ronkonkoma, New York, and maintain its strong team of employees and longstanding channel partnerships. From an organizational standpoint, Quantum Medical Imaging will become an integral part of Carestream Health's Digital Medical Solutions business. Quantum CEO Scott Matovich will run Carestream's U.S. channel business, as well as oversee operation of Quantum Medical Imaging.

6. Does Quantum Medical Imaging have a website with more information?

Yes. Its current website is www.quantummedical.net.